

Swiss Post Solutions

Managing the transition from print to online

Swiss Post Solutions' market leading solutions provide global B2B and B2C billing, e-presentment, printing, e-analysis, document management, scanning, automated Account Receivable and Account Payable processing hosted service solutions.

Swiss Post Solutions' hosted services are rapidly implemented with no disruption and the knowledge that any solution is flexible and modular to scale to meet a business's needs. With 35 years managed service experience, within a wide range of B2B and B2C industries, Swiss Post Solutions has the expertise and proven technology to manage a structured transition from print to online.

Print Solution

- Reduced transaction costs
- Reduced capital investment
- On-line Progress Visibility
- Guaranteed performance via an SLA
- Improved focus on core competencies

Swiss Post Solutions offers a traditional print & mail solution with automated printing, enclosing and despatch of documents via our facility in Welwyn Garden City. Swiss Post Solutions manages all elements of the operation including stationery/stock

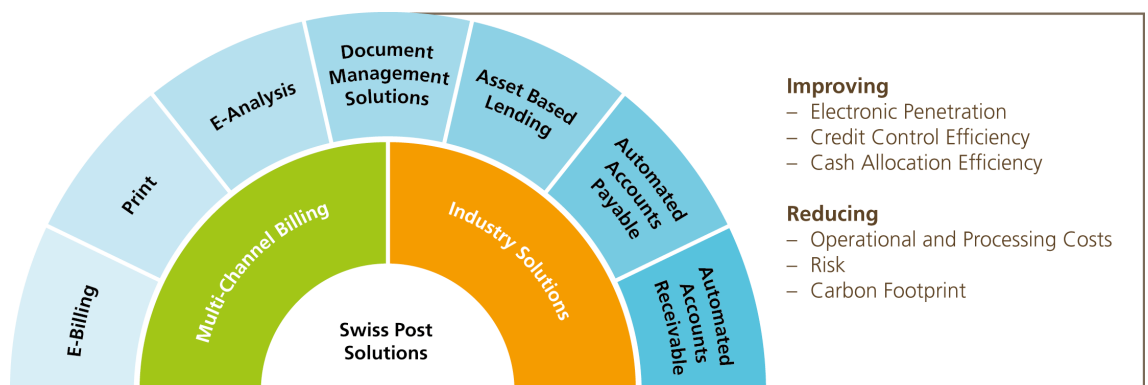
management, online tracking, postage optimisation, priority mailing etc. Swiss Post Solutions can operate independently of all mail operators working with the Client's choice of provider or leverage our existing infrastructure to negotiate competitive mail rates on behalf of our Clients.

e-Billing Solution

- Reduced cost and time of delivery
- Increased traceability
- Quicker cash collection and improved process
- Enhanced customer self service including on-line payment and statementing
- Managed migration of your customers to on-line
- Enhanced green credentials
- European compliance via Certified Digital
- Signatures

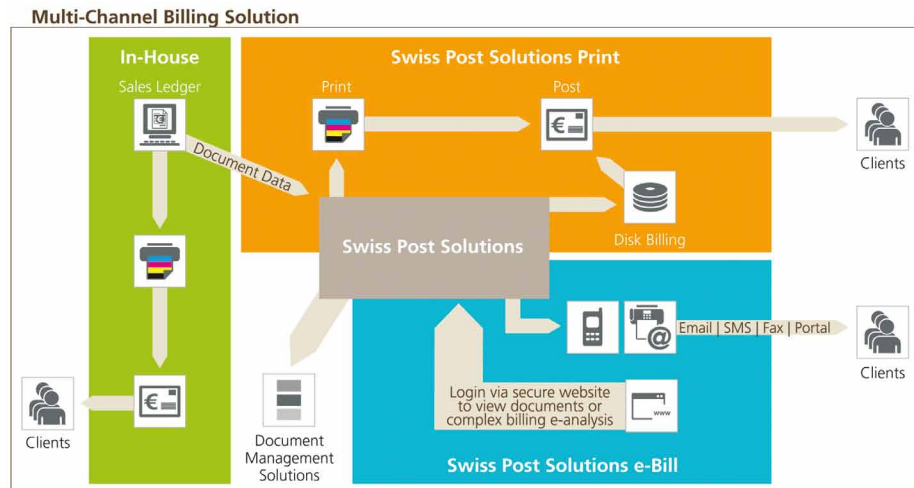
"e-Invoicing has underpinned our position at the forefront of our industry in value-added IT solutions for our customers. This tool has been hugely welcomed by a wide range of customers and the feedback has been astounding with clients reporting real efficiency benefits, improved accuracy and increased productivity for their staff. This has been a revolution for us and our customers."

Frank Nieuwenhuys Commercial Manager Stena Line Freight



SPS

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Instead of an end customer being emailed their document as a PDF attachment (a push solution), they are notified that their documents are available online via a email (a pull solution). The end customer then accesses a secure website to view and/or download their documents (invoices, statements, letters, POD's). The organisation can track whether document has been viewed or not and by whom.

This has numerous advantages:

- Document delivery is unaffected by industrial action such as postal strikes
- Queries are raised and resolved in a more timely manner
- Additional marketing messages can be added to the secure site without the cost of printed inserts
- Information can be downloaded to enable organisations to import invoice data into inhouse accounting systems

Disk Billing

Disk Billing enables organisations to provide customers with a physical disk containing complex billing information to support in depth analysis. Disk Billing enables organisations to analyse invoices, highlight patterns of opportunity and spot exceptional items.

e-Analysis

E-Analysis enables organisations to move complex, billing information online for secure access. This

added value service enables organisations to undertake in depth analysis of transactional information such as cost centre comparisons, interdivision cross charging and tracking telephone data for fraudulent calls. This is suitable for any business with high transactional volume as it provides a robust platform for improved insight into core billing data.

E-Analysis is also offered in a Lite version, aimed at B2C and smaller B2B version of E-Analysis that provides the end user with pre-defined usage, trend and exception reporting.

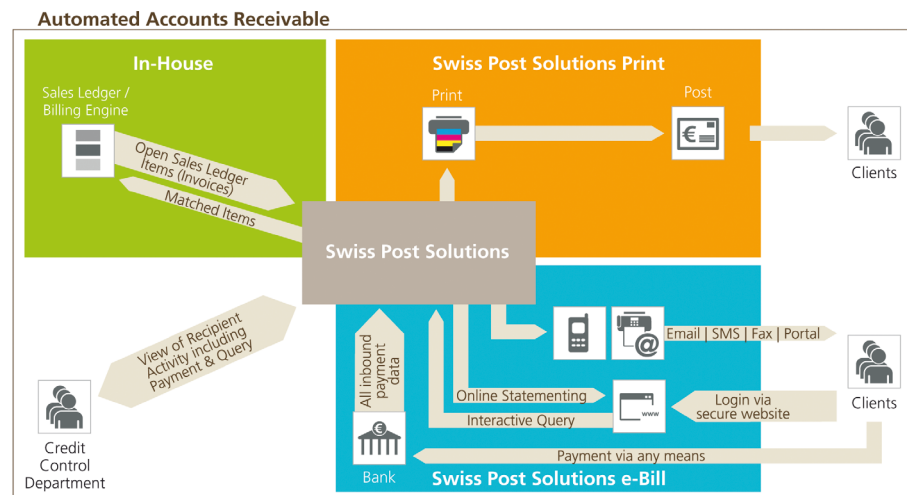
Document Management Solutions

Swiss Post Solutions provides a stand alone or integrated, complete document management service which not only includes the storage online of all electronically received data for print and E-Bill but also full mailroom, scanning, indexing, archiving and retrieval of any document type. The highly secure, fully resilient, internet based service provides organisations with 24 hour access to information.

"Virgin Mobile are delighted to be working with a supplier who can provide a flexible and efficient billing solution. We find that they have been helpful and accommodating, even when we make last minute changes. The Swiss Post solution is capable of multi channel outputs, this will satisfy Virgin Mobile's evolving requirements for transactional bills and statements for the future" [Virgin Mobilele](#)



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Automated Accounts Receivable

- Operational overhead is reduced through streamlined processes and automation
- Improved Sales Ledger accuracy minimising unallocated cash
- Greater visibility of the allocation process, matches and exceptions
- Automated bank connectivity enabling error free, intra-day cash visibility
- Enhanced customer experience through online statementing

Swiss Post Solutions' Automated Accounts Receivable (AAR) streamlines the allocation of large volumes of inbound payments by automating the process of matching payment information with invoice data from the sales ledger. AAR significantly reduces the time taken to reconcile and post payments. Used in conjunction with the Swiss Post Solutions e-Billing Solution it provides the end customer with statements online in real-time allowing invoices to be 'marked as paid' and 'paid'.

The solution deals with split and part payments, overpayments, poorly referenced payment and pre-allocation. The technology, which learns and

improves its matching capabilities the more it is used, can significantly reduce credit control costs, improve sales, ledger accuracy, automate cash postings and improve revenue recognition.

Automated Accounts Payable

- Operational overhead reduced through streamlined processes and automation
- Supplier portal ensures maximum self service capability
- Easy and efficient on-boarding of suppliers
- Linked in document management for historic and audit purposes

In addition to market leading OCR capability for paper invoices, Swiss Post Solutions Automated Accounts Payable (AAP) also provides a unique electronic form; removing the need for supplier process changes. Once received a client specific process flow is created to control and streamline receipting, matching, approving, paying and exception management of all inbound invoices. Using the SPS web enabled service the need for any paper flow within an organisation is often completely removed.



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